

2015

INTERIM REPORT AS AT JUNE 30

- Sales revenues up 10% to €1 billion (currency adjusted +2%)
- Earnings (EBIT) increase by 13% to €172 million
- Positive outlook for the financial year reaffirmed



LUBRICANTS.
TECHNOLOGY.
PEOPLE.



The first six months of 2015 at a glance

FUCHS PETROLUB GROUP

Amounts in € million	H1 2015	H1 2014	Change in %
Sales revenues ¹	1,007.6	919.3	9.6
Europe	571.2	561.0	1.8
Asia-Pacific, Africa	302.2	246.1	22.8
North and South America	176.1	153.3	14.9
Consolidation	-41.9	-41.1	_
Earnings before interest, tax and income			
from companies consolidated at equity	164.5	145.0	13.4
in % of sales revenues	16.3	15.8	_
Earnings before interest and tax (EBIT)	171.6	151.2	13.5
Earnings after tax	118.8	105.4	12.7
in % of sales revenues	11.8	11.5	_
Investments in long-term assets	16.0	15.1	6.0
Free cash flow	75.2	44.9	67.5
Earnings per share (in €)			
Ordinary share	0.85	0.75	13.3
Preference share	0.86	0.76	13.2
Employees as at June 30	4,158	3,992	4.2

¹ By company location.

GROUP STRUCTURE

FUCHS PETROLUB SE, Mannheim, is the parent company of the FUCHS PETROLUB Group. Grouped into three segments, 50 operating companies make a contribution to the further development of our business on a local level, while also helping identify and utilize market potential. Most of the companies are 100% controlled.

The consolidated financial statements also include non-operating holding companies and management companies, which increase the number of fully consolidated companies to 55 as at June 30, 2015. In addition to this, five associated companies/joint ventures are consolidated using the equity method. Of the 50 operating companies, five conduct their business activities in Germany and 45 abroad.

The organizational and reporting structure is grouped according to the geographic regions Europe, Asia-Pacific, Africa as well as North and South America.

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Stefan Fuchs, Chairman of the Executive Board

Letter to our shareholders

Dear shareholders,

FUCHS PETROLUB grew by 10% in the first six months of 2015 and – for the first time – recorded Group sales revenues of €1 billion in the first half of the year. Positive currency translation effects were a key factor in this regard. Adjusted for currency effects, sales revenues increased by 2%. The disproportionately high increase in earnings before interest and tax of 13% to €172 million (151) is also encouraging.

The growth region of Asia-Pacific, Africa continued its positive development. Thanks to organic and external growth of just under 7%, coupled with positive currency effects, the weight of the region within the Group continued to grow. As a result of an encouraging development in the second quarter, Europe recorded growth of just under 2%. In North and South America, positive currency translation effects compensated lower sales revenues.

On July 1, we acquired Deutsche Pentosin-Werke GmbH, a manufacturer of quality lubricants and specialties for the international automotive industry. The company's products complement the international activities of the FUCHS PETROLUB Group.

We are anticipating increases in sales revenues and earnings in all global regions for the year. Our forecast is based on global economic developments remaining positive, the expectation that the euro will remain weak and contributions from external growth.

On August 1, 2015, FUCHS PETROLUB signed the contract to acquire Statoil Fuel & Retail Lubricants Sweden AB, a lubricants supplier with operations in Scandinavia, Poland, Russia and the Baltic states. With this acquisition, FUCHS becomes one of the leading lubricants suppliers in Scandinavia. The takeover is subject subject to the approval by antitrust authorities.

A few days ago, we announced to enlarge the Executive Board and to make it younger as of January 1, 2016. Dr. Alexander Selent, CFO and Vice Chairman of the Executive Board, is taking his well-earned retirement after 16 successful years at FUCHS PETROLUB. Dagmar Steinert (50) will be appointed CFO, while Dr. Timo Reister (36) will be appointed Executive Board Member responsible for Asia-Pacific, Africa.

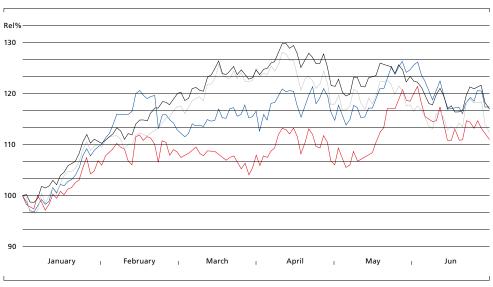
Stefan Fuchs

Chairman of the Executive Board

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FUCHS shares

PERFORMANCE TREND OF ORDINARY AND PREFERENCE SHARES IN COMPARISON TO THE DAX AND MDAX (JANUARY 1 – JUNE 30, 2015)



■ Preference share ■ Ordinary share ■ DAX ■ MDAX

The DAX and MDAX share indices declined in the second quarter of 2015. The DAX lost 8.5%, while the MDAX fell by 5.1%. The FUCHS ordinary share closed at €34.20 in XETRA trading at the end of June 2015, while the preference share closed at €37.89. As at March 31, 2015, a price gain of 2.1% and 1.7% respectively was recorded. 74% of the capital stock and 43% of preference share capital was represented at the Annual General Meeting, held in Mannheim on May 6, 2015. A dividend increase of 10% to €0.76 (ordinary share) and €0.77 (preference share) was approved. The performance (return from price changes and dividends) in the second quarter was 4.5% (ordinary share) and 3.9% (preference share).

As at June 30, 2015, the price of the ordinary share was 7.8% above the 2014 year-end price. The preference share gained 13.8% in the same time period. In the first six months of the year, the performance (return from price changes and dividends) of the ordinary share was 10.3% and the performance of the preference share was 16.2%. The DAX and MDAX gained 11.6% and 15.9% respectively over the same period.

OVERVIEW OF FUCHS SHARES

		Q2 2015		H1 2015
	Ordinary shares	Preference shares	Ordinary shares	Preference shares
Shares outstanding (units) as at end of period	69,500,000	69,500,000	69,500,000	69,500,000
Closing price (XETRA, €) as at end of period	34.20	37.89	34.20	37.89
Highest price (XETRA, €)	37.20	40.60	37.20	40.60
Lowest price (XETRA, €)	32.77	37.18	30.83	32.24
Average daily turnover (XETRA and Frankfurt, € thousand)	1,022	6,804	1,046	7,300
Performance (in %)	4.5	3.9	10.3	16.2
Market capitalization (€ million) as at end of period	5,0	10	5,0	10

Interim management report¹

CORPORATE PROFILE

BUSINESS MODEL

The business model described in detail on pages 67 and 68 of our 2014 annual report, including the Group structure of FUCHS, remains valid. There were no changes in the period under review.

RESEARCH AND DEVELOPMENT

Research and development activities at FUCHS PETROLUB are aligned to deliver sustainable and responsible use of resources. One particular focus is on products that guarantee energy-efficient operation of systems.

In the period under review, FUCHS was able to complete the development of a highly efficient axle oil that is being used in initial filling applications at a German premium manufacturer.

The new axle oil currently represents the lowest viscosity level at a German OEM and makes a significant contribution both to increasing efficiency and reducing CO₂. Thanks to customized development it was possible to achieve these properties without compromising system protection. The performance is achieved through a special combination of raw materials.

FUCHS' leading position in the development of lubricants is not least due to the qualified testing of new developments at our testing facilities. Our test benches allow targeted preselection of model formulations. This in turn allows an optimum version to be found quickly and efficiently, as was the case with the new axle oil.

EMPLOYEES

The Group employed 4,158 (3,992) employees worldwide as at June 30, 2015. Compared with the 4,112 employees recorded at the end of the previous year, this represents an increase of 46 people.

The workforce at a glance:

	June 30, 2015	December 31, 2014	June 30, 2014
Europe	2,570	2,543	2,520
Asia-Pacific, Africa	1,035	1,027	920
North and South America	553	542	552
Total	4,158	4,112	3,992

¹ The figures in parentheses refer to the respective period of the previous year.

ECONOMIC FRAMEWORK

Based on the latest figures from the International Monetary Fund (IMF), the global economy grew by 2.2% in the first three months of 2015. Growth was therefore 0.8% below expectations, primarily as a result of a weak first quarter in North America. As expected, growth in the developing countries and emerging markets was moderate. In Germany, the economy grew by 1.1% up to March 2015. Due to weak development in the US, in July the IMF made a downward correction of its global growth forecast for the year by 0.2% to 3.3%. However, annual growth for Germany in 2015 is still being forecast at 1.6%.

Important end-user industries developed as follows:

- According to data published by the World Steel Association, global steel production declined by 1.9% up to May 2015. The German Steel Trade Association (WV Stahl) reported a decline in production of 1.5% in Germany in the first half of 2015. A slight annual decline in production of 0.6% is therefore being anticipated for Germany to be compared with a forecast for a 1% increase at the start of the year.
- According to the forecast of Commerzbank Research published at the beginning of the year, global machinery production is likely to increase by 4% in 2015. The German Engineering Federation (VDMA) had originally forecast a rise in production of 2% for Germany for the year. According to the VDMA, however, up to May production in Germany actually declined by 2.5% compared to the previous year. Production in Germany is expected to increase moderately over the rest of the year. Annual production is therefore expected to stagnate at the same level recorded in 2014.
- Based on the most recent forecast of the German Association of the Automotive Industry (VDA), the global passenger vehicle market is only set to increase by just under 1% in 2015. Among other factors, this is due to the discernible slowing down of growth in China. In Germany, new vehicle registrations increased by 5% in the first half of 2015, while production stagnated and export were 1% up on the previous year. For the passenger vehicle sector in Germany, the VDA is anticipating an increase of 2% in new car registrations, production and exports for 2015.
- According to data published by the Association of the German Chemical Industry (VCI), global chemicals production increased by 4.5% in the first quarter of the financial year. For 2015, the VCI is anticipating an increase in global production of 4%. In Germany, chemicals production stagnated up to May 2015, although an increase in production of 2% is expected for the total year.

• Lubricant demand in the mature markets of Japan, Germany, Korea, France, Italy and Spain declined slightly in the first four months of 2015. The developing countries and emerging markets, on the other hand, enjoyed positive growth in the first half of 2015, albeit at a slightly lower level than in the same period of the previous year. From today's perspective, we expect the global lubricant market to display moderate growth of just under 0.5% in 2015.

SALES REVENUES (PERFORMANCE) IN THE SECOND QUARTER

The FUCHS PETROLUB Group recorded an 11.4% increase in sales revenues in the second quarter of 2015. Organic growth of 2.0% was significantly bolstered by external gains and positive currency translation effects as a result of the weak euro. Performance was therefore in line with our forecast. Total revenue of €515.0 million (462.5) was recorded.

Development of sales revenues at a glance:

Growth in sales revenues	52.5	11.4
Currency translation effects	36.4	7.9
External growth	7.0	1.5
Organic growth	9.1	2.0
	in € million	in %

DEVELOPMENT OF SALES REVENUES BY REGION

in € million	Q2 2015	Q2 2014	Total change absolute	Total chan- ge in %	Organic growth	External growth	Exchange rate effects
Europe	292.9	276.5	16.4	5.9	11.7	3.2	1.5
Asia-Pacific, Africa	155.7	126.7	29.0	22.9	4.6	3.8	20.6
North and South America	87.8	77.9	9.9	12.7	-4.3	_	14.2
Consolidation	-21.4	-18.6	-2.8	-	-2.9	_	0.1
Total	515.0	462.5	52.5	11.4	9.1	7.0	36.4

Organic growth in Europe increased by 4.2% or €11.7 million in the second quarter. A large number of companies in Western as well as in Central and Eastern Europe contributed to this development. The acquisition made by our English company the previous year and the conversion of the British pound to the euro also had a positive effect. At €292.9 million (276.5), the region recorded total growth of €16.4 million or 5.9%.

Asia-Pacific, Africa grew organically by 3.6% or €4.6 million in addition to further growth as a result of currency effects. Just like the organic growth recorded, the positive currency translation effect of €20.6 million or 16.3% can largely be attributed to our Chinese companies. Taking into account external growth from the acquisitions we made in South Africa and Australia in the previous year, the region generated sales revenues of €155.7 million (126.7). This is €29.0 million or 22.9% more than in the second quarter of 2014.

In North and South America, the organic growth recorded by companies in Mexico and Argentina in the quarter under review was not able to compensate for the declines in the US, Canada and Brazil. The organic change in sales revenues was -€4.3 million or -5.5%. As a result of positive currency translation effects of €14.2 million or 18.2%, mainly attributable to the US dollar, the region increased its contribution to Group sales revenues by €9.9 million or 12.7% to €87.8 million (77.9) in total.

EARNINGS IN THE SECOND QUARTER

FUCHS PETROLUB recorded a gross profit of €200.0 million (172.1) in the second quarter. The disproportionately high increase relative to sales revenues of 16.2 % or €27.9 million went along with an increase in the gross margin to 38.8% (37.2).

In the same time period, expenses for research and development, selling and distribution, administration and other net operating expenses increased by €13.7 million or 13.7% to €113.4 million (99.7). The increase was a result of inflation and capacity effects. As was the case with gross profit, it was also driven by currency translation effects. At 22.0%, the expense ratio was higher than in the previous year (21.6), but below the previous quarter (22.3).

EBIT before income from companies consolidated at equity therefore increased by €14.2 million or 19.6% to €86.6 million (72.4). In relation to sales revenues, this figure represents 16.8% (15.7).

Taking into account the profit contributions from our associated companies and joint ventures of €3.3 million (3.2), the Group generated EBIT of €89.9 million. This is €14.3 million or 18.9% more than in the second quarter of 2014 (75.6).

Earnings after interest and tax was €62.0 million (52.6). Earnings per ordinary share were €0.44 (0.38) and €0.45 (0.38) per preference share.

DEVELOPMENT OF EARNINGS BY REGION

Europe increased its EBIT by 11.3% to €43.3 million (38.9). Virtually all companies were able to increase their profit contribution. Particular the increases in England, Germany and Russia were encouraging. EBIT before income from companies consolidated at equity in relation to the region's sales revenues increased to 14.6% (14.0).

The increase in segment earnings in the Asia-Pacific, Africa region was substantial with a growth of €8.6 million or 36.0% to €32.5 million (23.9). This was primarily driven by higher earnings at the companies in China and India, as well as currency translation effects. The ratio of EBIT before income from companies consolidated at equity relative to sales revenues increased to 19.0% (16.6).

Thanks to positive currency translation effects, segment earnings in North and South America increased by 16.3% or €2.3 million to €16.4 million (14.1). The ratio of EBIT before income from companies consolidated at equity relative to sales revenues increased to 18.7% (18.1).

SALES REVENUES (PERFORMANCE) IN THE FIRST SIX MONTHS

Following a good start to the year and improved business dynamics in the second quarter, the FUCHS PETROLUB Group recorded sales revenues in excess of €1 billion in the first half of 2015. Growth was 9.6%. Approximately one quarter of this increase was generated organically and externally. This was supplemented by significant currency translation effects. Group sales revenues rose by €88.3 million to €1,007.6 million (919.3).

Summary of the factors affecting sales revenues:

	in € million	in %
Organic growth	6.1	0.7
External growth	14.4	1.6
Currency translation effects	67.8	7.3
Growth in sales revenues	88.3	9.6

DEVELOPMENT OF SALES REVENUES BY REGION

in € million	H1 2015	H1 2014	Total change absolute	Total change in %	Organic growth	External growth	Exchange rate effects
Europe	571.2	561.0	10.2	1.8	3.6	6.4	0.2
Asia-Pacific, Africa	302.2	246.1	56.1	22.8	8.4	8.0	39.7
North and South America	176.1	153.3	22.8	14.9	-5.3	_	28.1
Consolidation	-41.9	-41.1	-0.8	-	-0.6	_	-0.2
Total	1,007.6	919.3	88.3	9.6	6.1	14.4	67.8

Europe's contribution to total sales revenues was €571.2 million (561.0) for the first half of the year. The 1.8% rise results from increases in sales volumes in Central and Eastern Europe and from the acquisition we made in Great Britain in the previous year.

Organic and external growth as well as positive currency effects have significantly increased the importance of the Asia-Pacific, Africa region in the Group. The companies based in this region generated €302.2 million (246.1). Our Chinese companies contributed around half of this, once again recording disproportionately high growth. Our companies in India, South Africa and Australia also displayed encouraging growth, whereby the latter two added additional growth through acquisitions. The region's total sales revenues increased by 22.8%.

North and South America grew by 14.9% or €22.8 million to €176.1 million (153.3). This growth is due to currency translation effects, whereby Mexico and Argentina both exceeded their previous year's sales revenue figures.

EARNINGS IN THE FIRST SIX MONTHS

With an increase of 13.1% or €44.9 million, the FUCHS PETROLUB Group recorded a gross profit of €387.9 million (343.0) in the first six months of 2015 and increased its gross margin to 38.5% (37.3). Like all other items in the income statement, gross profit was also influenced by currency translation effects.

In the same time period, expenses for research and development, sales and administration, as well as other net operating expenses increased by 12.8% or €25.4 million to €223.4 million (198.0) and represented 22.2% (21.5) of sales revenues. This increase in expenses also reflects our investments in improved technology and additional employees.

Set against this background, the Group increased its EBIT before income from companies consolidated at equity by €19.5 million or 13.4% to €164.5 million (145.0). This represents 16.3% (15.8) relative to sales revenues.

Taking into account the earnings of companies consolidated at equity of €7.1 million (6.2), FUCHS PETROLUB generated EBIT of €171.6 million (151.2). This corresponds to growth of €20.4 million or 13.5%.

After the deduction of financing expenses of €2.2 million (1.6) and after income taxes of €50.6 million (44.2), earnings after taxes increased by €13.4 million or 12.7% to €118.8 million (105.4).

Earnings per share increased to €0.85 (0.75) per ordinary share and €0.86 (0.76) per preference share.

DEVELOPMENT OF EARNINGS BY REGION

Thanks to a good second quarter, Europe recorded segment earnings of €82.7 million in the first half of the year (80.2) and thereby exceeded the previous year's figure by €2.5 million or 3.1%. In particular our companies in Central and Eastern Europe, as well as Great Britain contributed to this. EBIT before income from companies consolidated at equity in relation to sales revenues increased to 14.4% (14.2).

The companies in Asia-Pacific, Africa recorded a leap in earnings of 28.5% to €13.1 million. Their EBIT rose to €59.1 million (46.0), while the ratio of EBIT before income from companies consolidated at equity relative to sales revenues increased to 17.4% (16.5). The companies in China continued to make the region's largest profit contribution and recorded the greatest growth. However, the companies in South Africa, India and Australia were also able to increase their EBIT appreciably. In addition to this, currency translation effects also had a positive effect on segment earnings.

In North and South America, EBIT rose to €32.9 million (27.8) as a result of currency translation effects. The gain recorded is €5.1 million or 18.3%. General economic development in South America remains unsatisfactory and it was also not possible to achieve the economic growth forecast for the US. Although this meant that our companies were not able to record any organic growth in sales revenues, they were still able to increase their EBIT margin to 18.7% (18.1).

NET ASSETS AND FINANCIAL POSITION

BALANCE SHEET STRUCTURE

Total assets increased by €64.0 million or 5.0% to €1,340.1 million in 2015 (1,276.1 as at December 31, 2014). As was already the case in the first quarter, the significant movements in exchange rates were reflected in the Group balance sheet as at June 30, 2015.

In addition to this, inventories and trade receivables have been increasing since the start of the year. This is largely due to higher business volumes. Inventories increased by €21.2 million to €266.0 million (244.8 as at December 31, 2014), while receivables increased by €44.0 million or 15.6% to €326.0 million (282.0 as at December 31, 2014). As a result of the dividend payments made in May (€106.6 million), cash and cash equivalents declined by €16.2 million or 8.0% to €185.9 million (202.1 as at December 31, 2014).

The Group is predominantly financed by its shareholders' equity. As at June 30, 2015, it had access to €964.2 million (915.6 as at December 31, 2014). The equity ratio was 71.9% (71.7 as at December 31, 2014). Trade payables represented another 11.7% of total assets (10.8 as at December 31, 2014). They rose to €156.2 million (137.3 as at December 31, 2014).

The total net operating working capital (NOWC = inventories plus trade receivables minus trade payables) has increased by €46.3 million since the start of the year as a result of business conducted and currency exchange rates. Compared to annualized quarterly sales revenues, NOWC declined to 21.2% (22.1). The average capital tie-up period dropped to 77 days (81).

Financial liabilities of €23.1 million were utilized (16.4 as at December 31, 2014). Due to countryspecific factors, the Group does not provide any Group-internal financing at certain companies.

CAPITAL EXPENDITURES

In the period under review, €16.0 million (15.1) were invested in property, plant and equipment. Around half of all investments were made in Germany. Further focuses included the US and China. Appreciable investments are scheduled for the second half of the year in Australia, the US and Germany.

Depreciation and amortization of long-term assets was €17.1 million (14.2).

STATEMENT OF CASH FLOWS

The Group's gross cash flow was €134.5 million (116.5) in the first half of 2015. This figure includes depreciation and amortization of long-term assets of €17.1 million (14.2).

€43.3 million (47.1) of the gross cash flow was required to finance operating activities. Some €28.7 million (45.0) of these funds were used to increase net operating working capital (NOWC; stated here as a value adjusted for currency effects).

The remaining cash flow from operating activities stood at €91.2 million (69.4). After taking into account investing activities of €16.0 million (24.5), free cash flow is €75.2 million (44.9).

The free cash flow from the first half of the year, as well as cash and cash equivalents of €202.1 million at the start of the year were used to finance the dividend payment of €106.6 million distributed in May. As at June 30, the Group held cash and cash equivalents of €185.9 million (52.1).

LIQUIDITY SITUATION AND FINANCING STRUCTURE

Besides its cash and cash equivalents, the Group has access to free lines of credit greater than one hundred million euro. These lines of credit secure external financing options at all times. The liquidity available at the end of June was used at the start of July to pay the purchase price for acquiring Deutsche Pentosin-Werke GmbH.

SUPPLEMENTARY REPORT

With effect from July 1, 2015, FUCHS PETROLUB acquired Deutsche Pentosin-Werke GmbH, a company based in Wedel near Hamburg. The company, which is well known as a manufacturer of quality lubricants and specialties for the international automotive industry, generated sales revenues of €135 million in the financial year 2014 with a workforce of 190 employees.

On August 1, 2015, FUCHS PETROLUB signed the contract to acquire Statoil Fuel & Retail Lubricants Sweden AB, a lubricants supplier with operations in Scandinavia, Poland, Russia and the Baltic states. The company has a workforce of 470 employees and generated sales revenues of €140 million in the financial year 2014/2015. The takeover is subject to the approval by antitrust authorities.

OPPORTUNITY, RISK AND FORECAST REPORT

OPPORTUNITY AND RISK MANAGEMENT

On the basis of the information currently available, we are of the opinion that no significant individual risks exist for the FUCHS PETROLUB Group, neither now nor in the foreseeable future. Nor do the overall risks or combinations of risks threaten the continued existence of the Group. There were therefore no significant changes to the statements made on pages 104 to 115 of the 2014 annual report, in which FUCHS provided a detailed report on the opportunities and risks resulting from its international business operations.

FORECAST REPORT

GROUP ALIGNMENT AND ECONOMIC FRAMEWORK

FUCHS will continue to focus on customer requirements through its technical and research-oriented strategic alignment. No changes to the business model presented on pages 67 to 68 of our 2014 annual report are planned. The statements made on page 116 of the annual report on sales markets and economic framework conditions continue to apply unchanged.

GENERAL ECONOMIC DEVELOPMENT FORECASTS

In July 2015, the International Monetary Fund (IMF) announced a downward correction of its start-of-the-year growth forecast for the global economy from 3.5% to 3.3%.

EFFECTS ON OUR BUSINESS MODEL

On the basis of the general economic framework described, we are still anticipating a slight increase in lubricant demand of approximately 0.5% for the financial year 2015.

ANTICIPATED RESULTS OF OPERATIONS, NET ASSETS AND FINANCIAL POSITION

We remain committed to our forecast, based on which organic sales revenues are likely to remain at or slightly above the previous year's level. Added to this is external growth in the mid-singlefigure percentage range resulting from acquisitions. Positive currency translation effects are also to be expected, provided that the euro remains weak throughout the year.

In addition, the previous expectations of the Executive Board with regard to a slight increase in the gross margin, as well as higher personnel and operating costs in the mid single-digit percentage range continue to apply. Should the euro remain weak, these inflation and capacity-based cost increases will become even more pronounced in subsequent quarters as a result of currency translation effects.

Based on this, we reaffirm our expectations of achieving a higher single-digit percentage increase in EBIT, earnings after tax and earnings per share.

Capital expenditure will increase in the second half of the year, while net operating working capital (NOWC) is likely to increase further only as a result of acquisitions. Taking into account the anticipated earnings development, we stand by our forecast for 2015 of recording free cash flow in excess of €150 million before capital expenditure in connection with acquisitions.

Even when taking into account the acquisition completed on July 1, 2015, we do not anticipate any appreciable structural changes to the balance sheet or the financing structure. The acquisition was financed entirely from cash and cash equivalents.

The political risks in Eastern Europe and the Middle East currently seem somewhat less severe than at the start of the year. However, these and other risks remain a factor that could compromise the development of the Group over the course of the year and thereby lead to results that differ from the forecast.

LEGAL DISCLOSURES

DEPENDENT COMPANY REPORT

Please refer to page 122 of the 2014 annual report for details on the dependent company report. As at June 30, 2015, there were no indications that would lead us to revise our statement.

Interim financial statements

CONSOLIDATED FINANCIAL STATEMENTS

INCOME STATEMENT

in € million	H1 2015	H1 2014
Sales revenues	1,007.6	919.3
Cost of sales	-619.7	-576.3
Gross profit	387.9	343.0
Selling and distribution expenses	-150.1	-133.6
Administrative expenses	-51.8	-46.3
Research and development expenses	-18.1	-16.4
Other operating income and expenses	-3.4	-1.7
EBIT before income from companies consolidated at equity	164.5	145.0
Income from companies consolidated at equity	7.1	6.2
Earnings before interest and tax (EBIT)	171.6	151.2
Financial result	-2.2	-1.6
Earnings before tax (EBT)	169.4	149.6
Income taxes	-50.6	-44.2
Earnings after tax	118.8	105.4
Thereof		
Non-controlling interests	0.2	0.2
Profit attributable to shareholders of FUCHS PETROLUB SE	118.6	105.2
Earnings per share in €¹		
Ordinary share	0.85	0.75
Preference share	0.86	0.76

¹ Basic and diluted in both cases.

INCOME STATEMENT

in € million	Q2 2015	Q2 2014
Sales revenues	515.0	462.5
Cost of sales	-315.0	-290.4
Gross profit	200.0	172.1
Selling and distribution expenses	-76.0	-67.9
Administrative expenses	-26.2	-23.2
Research and development expenses	-9.4	-8.2
Other operating income and expenses	-1.8	-0.4
EBIT before income from companies consolidated at equity	86.6	72.4
Income from companies consolidated at equity	3.3	3.2
Earnings before interest and tax (EBIT)	89.9	75.6
Financial result	-1.1	-1.0
Earnings before tax (EBT)	88.8	74.6
Income taxes	-26.8	-22.0
Earnings after tax	62.0	52.6
Thereof		
Non-controlling interests	0.1	0.1
Profit attributable to shareholders of FUCHS PETROLUB SE	61.9	52.5
Earnings per share in €¹		
Ordinary share	0.44	0.38
Preference share	0.45	0.38

¹ Basic and diluted in both cases.

STATEMENT OF COMPREHENSIVE INCOME

in € million	H1 2015	H1 2014
Earnings after tax	118.8	105.4
Income and expenses recognized in equity		
Amounts of other comprehensive income that may be reclassified to profit or loss in future periods		
Change in foreign currency translation adjustments		
Foreign subsidiaries	36.5	1.3
Shares in companies consolidated at equity	-0.1	0.0
Amounts of other comprehensive income that will not be reclassified to profit or loss in future periods		
Remeasurements of defined benefit pension commitments	0.0	0.0
Deferred taxes on these amounts	0.0	0.0
Total income and expenses recognized directly in equity	36.4	1.3
Total income and expenses for the period	155.2	106.7
Thereof		
Non-controlling interests	0.2	0.2
Shareholders of FUCHS PETROLUB SE	155.0	106.5

STATEMENT OF COMPREHENSIVE INCOME

in € million	Q2 2015	Q2 2014
Earnings after tax	62.0	52.6
Income and expenses recognized in equity		
Amounts of other comprehensive income that may be reclassified to profit or loss in future periods		
Change in foreign currency translation adjustments		
Foreign subsidiaries	-12.9	4.5
Shares in companies consolidated at equity	-0.3	0.0
Amounts of other comprehensive income that will not be reclassified to profit or loss in future periods		
Remeasurements of defined benefit pension commitments	0.0	0.0
Deferred taxes on these amounts	0.0	0.0
Total income and expenses recognized directly in equity	-13.2	4.5
Total income and expenses for the period	48.8	57.1
Thereof		
Non-controlling interests	0.1	0.1
Shareholders of FUCHS PETROLUB SE	48.7	57.0

BALANCE SHEET

in € million	June 30, 2015	Dec. 31, 2014
Assets		
Intangible assets	131.9	128.7
Property, plant and equipment	323.8	312.4
Shares in companies consolidated at equity	41.3	41.5
Other financial assets	5.8	5.8
Deferred tax assets	34.5	32.7
Other receivables and other assets	0.5	0.4
Long-term assets	537.8	521.5
Inventories	266.0	244.8
Trade receivables	326.0	282.0
Tax receivables	4.0	5.1
Other receivables and other assets	20.4	20.6
Cash and cash equivalents	185.9	202.1
Short-term assets	802.3	754.6
Total assets	1,340.1	1,276.1
Subscribed capital Group reserves	705.8	139.0 556.2
Equity and liabilities		
Group reserves	705.8	556.2
Group profits	118.6	219.5
Equity of shareholders of FUCHS PETROLUB SE	963.4	914.7
Non-controlling interests	0.8	0.9
Total equity	964.2	915.6
Pension provisions	37.3	36.0
Other provisions	2.1	2.3
Deferred tax liabilities	22.8	22.0
Financial liabilities	0.0	0.0
Other liabilities	4.1	4.0
Long-term liabilities	66.3	64.3
Trade payables	156.2	137.3
Provisions	32.7	29.3
Tax liabilities	21.8	31.2
Financial liabilities	23.1	16.4
Other liabilities	75.8	82.0
Short-term liabilities	309.6	296.2
Total equity and liabilities	1,340.1	1,276.1

STATEMENT OF CASH FLOWS

in € million	H1 2015	H1 2014 ¹
Earnings after tax	118.8	105.4
Depreciation and amortization of long-term assets	17.1	14.2
Change in long-term provisions and in other non-current assets (covering funds)	-0.2	-2.4
Change in deferred taxes	-1.4	-0.1
Non-cash income from shares in companies consolidated at equity		-6.2
Dividends received from companies consolidated at equity	7.3	5.6
Gross cash flow	134.5	116.5
dios casil flow	154.5	110.5
Gross cash flow	134.5	116.5
Change in inventories	-11.1	-18.4
Change in trade receivables	-31.3	-27.6
Change in other assets	1.7	1.4
Change in trade payables	13.7	1.0
Change in other liabilities (excluding financial liabilities)	-16.3	-3.4
Net gain/loss on disposal of long-term assets	0.0	-0.1
Cash flow from operating activities	91.2	69.4
Investments in long-term assets	-16.0	-15.1
Cash paid for acquisitions	0.0	-10.0
Proceeds from the disposal of long-term assets	0.0	0.4
Changes in cash and cash equivalents due to changes in scope of consolidation	0.0	0.2
Cash flow from investing activities	-16.0	-24.5
Free cash flow ²	75.2	44.9
Dividends paid for previous year	-106.6	-97.1
Purchase of own shares	0.0	-76.4
Changes in financial liabilities	6.0	5.4
Purchase of non-controlling interests	0.0	-1.1
Cash flow from financing activities	-100.6	-169.2
Cash and cash equivalents at the end of the previous period	202.1	175.2
Cash flow from operating activities	91.2	69.4
Cash flow from investing activities	-16.0	-24.5
Cash flow from financing activities	-100.6	-169.2
Effect of currency translations	9.2	1.2
Cash and cash equivalents at the end of the period ³	185.9	52.1

¹ The Dividends received from companies consolidated at equity were reclassified from cash flow from investing activities into operating activities. Previous year's figures adjusted for comparative purposes.

Total of cash flow from operating activities and cash flow from investing activities.

Cash and cash equivalents comprise total liquid funds of the Group.

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Outstanding	Subscribed	Capital	
in € million	shares (units)	capital SE	reserves SE	
As at December 31, 2013	70,641,530	71.0	94.6	
Share buyback	-1,141,530			
Capital increase from company funds	70,980,000	71.0		
Capital increase from company funds – thereof attributable to own shares	-1,480,000			
Redemption of own shares/Reduction of share capital		-3.0	3.0	
Dividend payments				
Earnings after tax H1 2014				
Change in income and expenses recognized directly in equity				
Other changes			·	
As at June 30, 2014	139,000,000	139.0	97.6	
As at December 31, 2014	139,000,000	139.0	97.6	
Dividend payments				
Earnings after tax H1 2015				
Change in income and expenses recognized directly in equity				
As at June 30, 2015	139,000,000	139.0	97.6	

¹ Income and expenses recognized in equity of shareholders of FUCHS PETROLUB SE.

Reserve for own shares	Equity capital generated in the Group	Differences arising from currency translation ¹	Equity of shareholders of FUCHS PETROLUB SE	Non-controlling interests	Total equity
-22.0	729.8	-20.9	852.5	1.0	853.5
-76.4			-76.4		-76.4
	-71.0		0.0		0.0
			0.0		0.0
98.4	-98.4		0.0		0.0
	-96.6		-96.6	-0.5	-97.1
	105.2		105.2	0.2	105.4
	0.0	1.3	1.3		1.3
	0.7		0.7		0.7
0.0	569.7	-19.6	786.7	0.7	787.4
0.0	668.5	9.6	914.7	0.9	915.6
	-106.3		-106.3	-0.3	-106.6
	118.6		118.6	0.2	118.8
		36.4	36.4		36.4
0.0	680.8	46.0	963.4	0.8	964.2

SEGMENTS

in € million	Europe	Asia- Pacific, Africa	North and South Ame- rica	Total for operating companies	Holding including consoli- dation	FUCHS PETROLUB Group
H1 2015						
Sales revenues by company location	571.2	302.2	176.1	1,049.5	-41.9	1,007.6
EBIT before income from companies consolidated at equity	82.0	52.7	32.9	167.6	-3.1	164.5
in % of sales	14.4	17.4	18.7			16.3
Income from companies consolidated at equity	0.7	6.4		7.1		7.1
Segment earnings (EBIT)	82.7	59.1	32.9	174.7	-3.1	171.6
Investments in long-term assets Employees as at June 30	2,475	2.7 1,035	1.8	4,063	95	16.0 4,158
H1 2014						
Sales revenues by company location	561.0	246.1	153.3	960.4	-41.1	919.3
EBIT before income from companies consolidated at equity	79.4	40.6	27.8	147.8	-2.8	145.0
in % of sales	14.2	16.5	18.1	-		15.8
Income from companies consolidated at equity	0.8	5.4		6.2		6.2
Segment earnings (EBIT)	80.2	46.0	27.8	154.0	-2.8	151.2
Investments in long-term assets Employees as at June 30	9.2	3.4	2.4	15.0	0.1	15.1
	Z,43 I	920		2,502		3,332

SEGMENTS

in € million ———————————————————————————————————	Europe	Asia- Pacific, Africa	North and South Ame- rica	Total for operating companies	Holding including consoli- dation	FUCHS PETROLUB Group
<u>Q2 2015</u>						
Sales revenues by company location	292.9	155.7	87.8	536.4	-21.4	515.0
EBIT before income from companies consolidated at equity	42.9	29.6	16.4	88.9	-2.3	86.6
in % of sales	14.6	19.0	18.7			16.8
Income from companies						
consolidated at equity	0.4	2.9	_	3.3		3.3
Segment earnings (EBIT)	43.3	32.5	16.4	92.2	-2.3	89.9
Investments in long-term assets	5.3	1.4	1.3	8.0	0.2	8.2
Employees as at June 30	2,475	1,035	553	4,063	95	4,158
Q2 2014						
Sales revenues by company location	276.5	126.7	77.9	481.1	-18.6	462.5
EBIT before income from						
companies consolidated at equity	38.6	21.0	14.1	73.7	-1.3	72.4
in % of sales	14.0	16.6	18.1			15.7
Income from companies consolidated at equity	0.3	2.9	_	3.2		3.2
Segment earnings (EBIT)	38.9	23.9	14.1	76.9	-1.3	75.6
Investments in long-term assets	5.9	1.4	1.3	8.6	0.0	8.6
Employees as at June 30	2,431	920	552	3,903	89	3,992

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The interim consolidated financial statements of FUCHS PETROLUB SE, Mannheim, have been prepared in accordance with the principles of the International Financial Reporting Standards (IFRS), taking into account the standards and interpretations laid down in the guidelines of the International Accounting Standards Board (IASB), London, to be applied within the EU and valid on the date of report. The interim consolidated financial statements are prepared in accordance with the rules of International Accounting Standard 34 (IAS 34) in abridged form. The accounting and valuation principles, together with the calculation methods, remained unchanged from the consolidated financial statements for 2014; we therefore refer to the notes to the consolidated financial statements made there.

The interim consolidated financial statements and the interim management report were not subject to examination by the auditor.

APPLICATION OF NEW ACCOUNTING STANDARDS

The accounting principles which are relevant to the FUCHS PETROLUB Group and are to be applied for the first time do not have any effects on the FUCHS PETROLUB Group's net assets, financial position or results of operations.

SIGNIFICANT DISCRETIONARY DECISIONS, ESTIMATES AND ASSUMPTIONS

The general statements made in the notes to the consolidated financial statements as at December 31, 2014, continue to apply.

OTHER OPERATING INCOME AND EXPENSES

Other operating income and expenses include the following items:

in € million	H1 2015	H1 2014	Q2 2015	Q2 2014
Net amount of currency gains/losses	-0.2	-0.5	-0.3	-0.3
Write-downs of receivables	-2.1	-2.7	-1.1	-1.8
Net amount of miscellaneous	-1.1	1.5	-0.4	1.7
Other operating income and expenses	-3.4	-1.7	-1.8	-0.4

FINANCIAL RESULT

The financial result includes the following items:

in € million	H1 2015	H1 2014	Q2 2015	Q2 2014
Interest income	0.7	0.3	0.3	0.1
Interest expense (excluding pensions)	-2.5	-1.6	-1.2	-0.9
Net interest expense from defined benefit plans	-0.4	-0.3	-0.2	-0.2
Financial result	-2.2	-1.6	-1.1	-1.0

The net interest expenses from defined pension obligations are the net amount resulting from interest expenses of €1.6 million (2.0) from the accrued interest associated with the pension obligations minus interest income of €1.2 million (1.7) from the return on plan assets in the first half of 2015.

INCOME TAXES

Income taxes break down as follows:

Adjusted rate of taxation (in %)1	31.2	30.8	31.3	30.8
Income taxes	-50.6	-44.2	-26.8	-22.0
International	-32.6	-26.5	-17.2	-13.8
Germany	-18.0	-17.7	-9.6	-8.2
in € million	H1 2015	H1 2014	Q2 2015	Q2 2014

¹ Actual tax expense relative to earnings before tax (EBT) adjusted by the income from companies consolidated at equity.

CONTINGENT LIABILITIES AND OTHER FINANCIAL OBLIGATIONS

Contractual obligations of €11.7 million for the purchase of property, plant and equipment are in place on June 30, 2015 (8.8 as at December 31, 2014). The increase essentially affects our companies in Germany, the US and Australia. Besides this, there were no significant changes over the contingent liabilities and other financial obligations described and disclosed in the 2014 annual report.

FINANCIAL INSTRUMENTS

The general statements made on financial instruments in the notes to the consolidated financial statements as at December 31, 2014, continue to apply. The FUCHS PETROLUB Group's financial assets and financial liabilities which are to be recorded at fair value consist exclusively of forward currency transactions, which are used to hedge foreign currency receivables and liabilities. Their valuation is based on generally recognized valuation models using the latest market data. As at June 30, 2015, the forward currency transactions display positive fair values of €0.9 million (as at December 31, 2014: 4.2), which are disclosed under Other short-term assets, and negative fair values of -€0.4 million (as at December 31, 2014: -1.2), which are disclosed under Other shortterm liabilities.

NOTES TO THE INCOME STATEMENT, BALANCE SHEET, STATEMENT OF CASH FLOWS

Further notes on the individual items in the income statement, balance sheet, statement of cash flows and the segments can be found in the management report.

NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

First half of 2015

Total income and expenses of €155.2 million (106.7) recorded in the first six months of 2015 comprises earnings after tax of €118.8 million (105.4), as well as €36.4 million (1.3) in total income and expenses recognized directly in equity, which are exclusively attributable to the change in the adjustment item due to currency translation effects.

Second quarter of 2015

Total income and expenses of €48.8 million (57.1) recorded in the second quarter of 2015 comprises earnings after tax of €62.0 million (52.6), as well as -€13.2 million (4.5) in total income and expenses recognized directly in equity, which are exclusively attributable to the change in the adjustment item due to currency translation effects.

NOTES TO THE STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Shareholders' equity rose by €48.6 million to €964.2 million (915.6 as at December 31, 2014). This item is made up of the equity of shareholders in FUCHS PETROLUB SE of €963.4 million (914.7 as at December 31, 2014), as well as non controlling interests of €0.8 million (0.9 as at December 31, 2014). The attributable earnings after tax and the positive effect associated with increasing the currency translation adjustment item led to the increase in shareholders' equity. Shareholders' equity was reduced by the dividend payments.

RELATIONSHIPS WITH RELATED PARTIES

The general statements made in the notes to the consolidated financial statements as at December 31, 2014, continue to apply. The FUCHS PETROLUB Group has trade receivables of €3.0 million (December 31, 2014: 1.2) and other receivables of €0.3 million (December 31, 2014: 0.3) due from companies consolidated at equity. The non-consolidated proportion of sales revenues from deliveries of goods to companies consolidated at equity was €8.6 million (6.2) in the first half of 2015 and €4.2 million (3.1) in the second quarter of 2015. The corresponding proportion of Other operating income was €0.5 million (0.5) in the first half of 2015 and €0.3 million (0.2) in the second quarter of 2015.

EXCHANGE RATE DEVELOPMENT

The exchange rates with a significant influence on the consolidated financial statement have moved against the euro as follows:

Clasina vata (CA)	h 20, 2015	Db 21 2014	Change in foreign
Closing rate (€1)	June 30, 2015	December 31, 2014	currency in %
US dollar	1.114	1.217	9.2
British pound	0.709	0.782	10.3
Chinese renminbi yuan	6.913	7.555	9.3
Australian dollar	1.446	1.484	2.6
South African rand	13.562	14.058	3.7
Polish zloty	4.192	4.290	2.3
Brazilian real	3.467	3.241	-6.5
Argentinean peso	10.132	10.404	2.7
Russian ruble	61.51	67.59	9.9
South Korean won	1,248.14	1,337.35	7.1
Average annual exchange rate (€1)	H1 2015	H1 2014	Change in foreign currency in %
US dollar	1.117	1.371	22.7
British pound	0.733	0.822	12.1
Chinese renminbi yuan	6.946	8.424	21.3
Australian dollar	1.428	1.500	5.0
South African rand	13.299	14.687	10.4
Polish zloty	4.139	4.178	0.9
Brazilian real	3.311	3.155	-4.7
Argentinean peso	9.849	10.738	9.0
Russian ruble	64.61	48.04	-25.6
South Korean won	1,227.77	1,441.53	17.4

EVENTS AFTER THE BALANCE SHEET DATE

With effect from July 1, 2015, FUCHS acquired Deutsche Pentosin-Werke GmbH located in Wedel for a purchase price of €112 million. With this acquisition, the FUCHS PETROLUB Group is extending its portfolio in the field of automotive lubricants. Deutsche Pentosin-Werke GmbH operates two German production locations in Wedel and Dormagen, as well as a small sales organization in the form of Pentosin do Brasil, LTDA, São Paulo. The Pentosin Group generated sales revenues of €135 million in the financial year 2014 with 190 employees. The opening balance sheet and purchase price allocation are currently being prepared.

On August 1, 2015, FUCHS PETROLUB signed the contract to acquire Statoil Fuel & Retail Lubricants Sweden AB, a lubricants supplier with operations in Scandinavia, Poland, Russia and the Baltic states. The company has a workforce of 470 employees and generated sales revenues of €140 million in the financial year 2014/2015. The takeover is subject to the approval by antitrust authorities.

Responsibility statement

To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group in compliance with generally accepted accounting principles, and the interim management report of the Group includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group for the remaining months of the financial year.

Mannheim, August 2015 FUCHS PETROLUB SE

The Executive Board

S. Fuchs

Dr. L. Lindemann

Dr. A. Selent

Dr. R. Rheinboldt

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Financial calendar

DATES 2015

August 4	Interim report as at June 30, 2015
November 3	Interim report as at September 30, 2015

DATES 2016

March 22	Annual report 2015
May 4	Annual General Meeting in Mannheim
May 6	Information event in Zurich, Switzerland

Disclaimer

This interim report contains statements about future developments that are based on assumptions and estimates by the management of FUCHS PETROLUB SE. Even if the management is of the opinion that these assumptions and estimates are accurate, future actual developments and future actual results may differ significantly from these assumptions and estimates due to a variety of factors. These factors can, for example, include changes in the overall economic climate, changes in procurement prices, changes to exchange rates and interest rates, and changes within the lubricants industry. FUCHS PETROLUB SE provides no guarantee that future developments and the results actually achieved in the future will match the assumptions and estimates set out in this interim report and assumes no liability for such.

This interim report is also available in German. Both language versions are accessible via the internet.

FUCHS PETROLUB SE Investor Relations Dagmar Steinert Friesenheimer Straße 17 68169 Mannheim, Germany

Telephone +49-(0)621-3802-1201 Fax +49-(0)621-3802-7274

www.fuchs-oil.com E-mail: ir@fuchs-oil.de