

About Fuchs Lubricants

June 2015

<u>Introduction</u>

Fuchs Petrolub SE was founded as a family company in Germany in 1931 and now has 55 branches in 45 countries around the world. Their Head Office is in Mannheim, Germany and the company is listed on the German Prime Standard (MDAX) stock exchange with a sales turnover in 2014 of €1.8 billion 2014.

Fuchs is the largest independent lubricants company out of 590 independents in the world and is currently the 9th largest lubricants manufacturer among major oil and petroleum companies.

Fuchs Southern Africa (FSA) is the largest manufacturer of lubricants in Southern Africa with a blending plant based in Isando, Gauteng. It is responsible for the distribution of Fuchs products throughout Sub Saharan Africa.

We import approximately 90% of our base oil requirements via our global purchasing division to ensure a consistent supply of high quality base oil which is stored in our dedicated storage tanks at Island View in Durban.

Our oil and grease blending plant has the capacity to manufacture both mineral and full synthetic oils and greases, and a state of the art laboratory to ensure that the highest international quality levels are maintained.

Automotive

Our **TITAN** range of automotive products is blended to meet the most stringent requirements of the world's major manufacturers of petrol, heavy-duty diesel engines, generators, gearboxes and automatic transmissions, and carries numerous OEM approvals (See list below).

In addition, we have retained many of the well-known **Wm Penn** branded products as a cost effective alternative for older vehicles.

The **Silkolene** range caters specifically for motorcycle of every make and description, from the high performance super bike, down to the most rugged quad bike and scooter.

Industrial and Mining

As suppliers to some of the region's largest industrial companies, mining houses and vehicle manufacturers, we pride ourselves on the range and quality of products we are able to supply into these highly specialised areas.

Our current range of products covers 7 different hydraulic fluids for various applications, compressor and refrigeration lubricants, neat and water soluble metal working fluids and forming oils, a wide range of corrosion preventatives, industrial gear oils, wire rope dressings and a wide range of greases.

Many of these products are now produced using synthetic base oils and special additive packs to meet the most severe lubrication requirements.

FLSA is already established as a reliable supplier of specialised products to the gold and platinum mines, with approvals from major mill manufacturers.

In 2014, FLSA acquired two South African lubricant companies — **Lubritene**, manufactures of highly specialised products to the mining industry in general, and into open-cast mining in particular, backed up by teams of on-site specialists, and **Lubrasa**, which manufactures specialty food-grade lubricants.

We can now confidently claim that Fuchs Lubricants South Africa has the largest and most comprehensive product range in the region's lubricants industry.

Technical Support

We have a dedicated Technical Department to assist with any lubrication queries or problems, who are also available to provide on-site technical support at any time.

Supply Network

Fuchs Lubricants South Africa has a branch network throughout South Africa and a network of approved distributors in Namibia, Mozambique, Botswana, Swaziland, Zimbabwe, Zambia and Ghana all of whom carry stock of a wide range of our products. We sell directly to certain customers in Angola.

International OEM Approvals

Mercedes Benz	Deutz	Cummins
MAN	Porsche	Mack
Cummins	Volvo	Caterpillar
GM	Voith	Scania
мти	Komatsu	BMW
Flender	ZF	SEW Eurodrive
Hansen	Volkswagen	Case New Holland
GE Jenbacher	Siemens	MAN Turbo
FLSmidth	Metso	Outotec
John Deere	Liebherr	Ford

Please visit our websites: <u>www.fuchsoil.co.za</u> and <u>www.fuchs-oil.de.</u>